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Thank you for participating in the first ever Integrator Insight Survey. Your identity will never be revealed and your answers will be used anonymously in our published report.

Your Name:

Q.1

First Name

Last Name

To be paid \$20, please enter your paypal email address:

Q.2

(e.g. john@example.com)

OPTIONAL: A number of integrators have asked to either (1) donate the \$20 to charity or (2) apply it as a credit to an IP Video Market membership. If you would like to do that indicate below; Otherwise skip this.

Q.3

Remember: Please explain your answers in the comment section so that other integrators can better understand your experiences and choices.

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What is the average number of cameras you deploy per site? *

Q.4

- 16 or Less
 - Between 17 and 32
 - Between 33 and 64
 - More than 65
-

Among all surveillance cameras, do you: *

Q.5

- Deploy more analog than IP cameras
 - Deploy more IP than analog cameras
-

Among all IP cameras, do you: *

Q.6

- Deploy more SD than Megapixel cameras
- Deploy more Megapixel than SD cameras

Comment: What's your reason for this?

How often do you deploy Multi-Megapixel Cameras? (3MP, 5MP or higher) *

Q.7

- Often
- Sometimes
- Rarely
- Never

Comment: What's your reason for this?

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Do you offer / sell VSaaS? (Hosted or Managed Video) *

Q.8

- Yes
- No

Comment: Why or why not?

How often do you deploy video analytics? *

Q.9

- Often
- Sometimes
- Rarely
- Never

Comment: What's your reason for this?

What video analytic manufacturer, if any, do you have the most confidence in? Why? *

Q.10

How often do you deploy PSIM? (Physical Security Information Management) *

- Regularly
- Rarely
- Never

Comment: Why?

Favorite and Least Favorite Manufacturers

What is your favorite VMS / NVR System? Why? *

Q.12

What VMS / NVR system have you had the worst experience with? What happened? *

Q.13

What is your favorite IP camera manufacturer? Why? *

Q.14

What IP camera manufacturer have you had the worst experience with? What happened?

Q.15

How often do you use IR lighting for outdoor cameras?

Q.16

- Regularly
 - Sometimes
 - Rarely
 - Never
-

Do you use cameras with integrated IR lighting? (i.e. LEDs built into camera itself)

Q.17

- Regularly
- Sometimes
- Rarely
- Never

Comment: Why so?

What, if any, is your favorite wireless system to use with video surveillance? Why?

Q.18

Compared to 3 years ago, how often are you deploying PTZs?

Q.19

- More PTZs Now
- The Same Number of PTZs as Before
- Somewhat less PTZs than Before
- Significantly less PTZs than before

Comment: Why so?

When deploying VMS software, what type of computer do you normally prefer? *

Q.20

- Commercial Off the Shelf Hardware
- DVR / NVR Appliances

Comment: Why?

When deploying VMS software on Commercial Off the Shelf Hardware, what do you prefer? *

Q.21

- Using Name Brand Products (like Dell, HP, etc.)
- Building PC/Server Yourself ('whitebox')

Comment: Why?

What type of network setup do your customers most commonly use? *

Q.22

- Dedicated Network for IP Video Surveillance
- Reuse / Integrate Surveillance on Existing Company Network

Comment: What drives this decision?

How often are your customers using mobile video surveillance applications? *

- Often
- Sometimes
- Rarely
- Never

Comment: Please help us understand why you selected this answer

For recording type, what do you use most often? *

Q.24

- Motion Based Recording
- Continuous Based Recording
- Boost up / Speed up Recording

Comment: Why?

What is the average frame rate your customers record at? *

Q.25

- 5fps or less
- 6fps to 10fps
- 11fps to 19fps
- 20fps or higher

Comment: What's the main factor in determining the average frame rate?

What device do you use to focus / setup IP cameras?

Q.26

- Laptop
- Tablet
- Handheld monitor / install tool
- Other:

Comment: What do you like or dislike about your device/approach?

How important is auto back focus / auto focusing capabilities?

Q.27

*

- Strongly Preferred
- Nice to Have
- Not important

Comment: Why?

What type of lens do you most commonly use? *

Q.28

- Fixed Focal Lens
- Varifocal Lens

Comment: Why? Better image quality? Easier to use?