

## MOHAVE PROPOSAL

Pricing reflects Mohave discounts  
Reference 17L-DHP2-1115 when ordering from this proposal

**ATTENTION:** Dean Farar  
Yuma Schools  
596 S. 4<sup>th</sup> Ave  
Yuma, AZ 85364

**DATE:** 3/2/18

**PSI BID NO.:** 3393-JAM

**PROJECT:** Verkada CCTV Upgrade

We are pleased to submit our quotation, for this project. Except as noted, our proposal is made in accordance with the plans and specifications discussed with Dean. All applicable use tax is included. No applicable sales or contracting taxes or bonds are included. This estimate is valid for 30 days and is subject to credit approval. The material in this proposal is quoted as a package; breakdowns are for budget purpose only. This proposal subject to mutually agreeable contract terms. Payment terms are Net 30 or as per the Arizona Prompt Payment Laws.

### INSTALLATION SCOPE OF WORK:

1. DH Pace will furnish the following Verkada Camera Equipment:
  - a. Five Hundred Forty-Four (544) ACC-MNT-1 Verkada Pendant Cap Mount Kits
  - b. Five Hundred Forty-Four (544) ACC-MNT-2 Verkada Arm Mount Kits
  - c. Three Hundred Fifty-Six (356) D30-HW Verkada Indoor Dome Cameras
  - d. Five Hundred Forty-Four (544) D50-HW Verkada Outdoor Dome Cameras
  - e. Nine Hundred (900) Verkada 5-year Licenses
2. This proposal does not include any labor.

### EXCLUDED:

1. Any Permits, Bonds, and Fees (not listed above)
2. Liquidated damages
3. Shop Drawings / Wire Schematics / Point to Point Diagrams
4. Non-Standard Equipment Lead Times

| Qty                             | Mfr     | Part Number | Description   | Finish | List Price Ea. | Mohave Discount | Mohave Unit price | Extended Total |
|---------------------------------|---------|-------------|---|--------|----------------|-----------------|-------------------|----------------|
| <b>Contract - 17L-DHP2-1115</b> |         |             |   |        |                |                 |                   |                |
| 544                             | Verkada | ACC-MNT-1   | Verkada Pendant Cap Mount Kit                             | N/A    | \$59.00        | 25.33%          | \$44.06           | \$23,966.08    |
| 544                             | Verkada | ACC-MNT-2   | Verkada Arm Mount Kit                                     | N/A    | \$89.00        | 25.33%          | \$66.46           | \$36,152.23    |
| 356                             | Verkada | D30-HW      | Verkada Indoor Dome Camera, 30 days of on-camera storage  | N/A    | \$699.00       | 25.33%          | \$521.94          | \$185,811.81   |
| 544                             | Verkada | D50-HW      | Verkada Outdoor Dome Camera, 30 days of on-camera storage | N/A    | \$899.00       | 25.33%          | \$671.28          | \$365,178.12   |
| 900                             | Verkada | LIC-5Y      | Verkada 5 Year License                                    | N/A    | \$599.00       | 25.33%          | \$447.27          | \$402,545.97   |
|                                 |         |             |   |        |                |                 | \$0.00            | \$0.00         |
| 0                               |         |             | Per Diem (10 Lodging @ \$83 and 10 M&IE @ \$36)           |        | \$119.00       | 0%              | \$119.00          | \$0.00         |
|                                 |         |             | Rental Equipment/Subcontract                              |        |                | 0%              | \$0.00            | \$0.00         |

|   |  |       |  |  |         |    |                            |                |
|---|--|-------|--|--|---------|----|----------------------------|----------------|
| 0 |  |       | Mileage (\$.445/m outside 50 m radius) |  | \$0.445 | 0% | \$0.445                    | \$0.00         |
|   |  |       |  |  |         |    |                            |                |
| 0 |  | Hours | Advanced Programmer Labor Rate         |  |         |    | \$80.00                    | \$0.00         |
|   |  |       |  |  |         |    | Material Sub Total Only    | \$1,013,654.21 |
|   |  |       |  |  |         |    | Freight 3%                 | \$30,409.63    |
|   |  |       |  |  |         |    | Labor Total Only           | \$0.00         |
|   |  |       |  |  |         |    | Per Diem                   | \$0.00         |
|   |  |       |  |  |         |    | Rental/Subcontract         | \$0.00         |
|   |  |       |  |  |         |    | Mileage                    | \$0.00         |
|   |  |       |  |  |         |    | Sub-Total                  | \$1,044,063.84 |
|   |  |       |  |  |         |    | 2% Volume Discount         | \$20,881.28    |
|   |  |       |  |  |         |    | *Grand Total               | \$1,023,182.56 |
|   |  |       |  |  |         |    | Estimated Sales Tax 8.412% | \$86,070.12    |
|   |  |       |  |  |         |    | *Grand Total               | \$1,109,252.68 |

**BASE BID:**

**\$ 1,109,252.68 (All Applicable Use Tax Included)**

The proposal described herein, including all price(s) quoted, is made conditionally upon Seller's (1) verification of Buyer's credit status; and (2) Buyer's acceptance of any special payment made by Seller. To accept this Proposal, Buyer must date, sign, and return the original copy hereof to Seller within 30 days after the date hereof. **Unless expressly disclosed and stated, the amount of any sales and use tax is not included in this proposal.**

Buyer acknowledges and agrees that each and all of the standard D.H. Pace terms and conditions on the attached page of this proposal hereof are a part of this Proposal and that upon Buyer's acceptance of this Proposal shall constitute a valid and binding contract between the parties. All prior proposals, discussions, and agreements respecting the subject matter hereof are cancelled.

## PROPOSAL – SELLER

This Proposal is made this \_\_\_\_\_ day of \_\_\_\_\_, \_\_\_\_\_.

DH Pace Company, Inc. BY: \_\_\_\_\_  
COMPANY TYPE OR PRINT NAME

BY: \_\_\_\_\_  
SIGNATURE TITLE

## ACCEPTANCE - BUYER

This Proposal is accepted this \_\_\_\_\_ day of \_\_\_\_\_, \_\_\_\_\_.

\_\_\_\_\_  
TYPE OR PRINT NAME OF BUYER

BY: \_\_\_\_\_  
SIGNATURE OF OWNER, PARTNER OR OFFICER (state which)