

Video Surveillance System for the City of Hazleton

Qty.	Description
1	32 channel Network Video Recorder (NVR), Intel I7 processor, 64 bit, 6 GB RAM, running windows 7
1	DVD burner for evidence documentation
1	USB port for evidence documentation via flash drive
1	DVD/RW with 12 TerraByte Hard Drive, NVR software included
1	120 degree sector antenna 19 dB
1	360 degree non-penetrating mount
2	5 GHz TDMA base Stations (minimum 150+Mbps real TCP/IP)
1	Weather proof cabinet NEMA 3R or 4
1	J pipe Mount
1	65" LCD or Larger Monitor
1	installation and required accessories
1	Lifetime technical support on complete system
1	1 Year Warranty Parts and labor

NORTHEAST

REMOTE SURVEILLANCE & ALARM

PO BOX 62
Slatington PA 18080

TOLL FREE: 888 344-3846
www.nesecurity1.com

BILL TO: Hazleton Camera Project
Hazleton, PA
(Quote for end feed location installation)

NOTE: THIS QUOTE INCLUDES THE STANDARD DLP MONITOR PRICING.

SALESPERSON	CUSTOMER	DATE	P.O. NUMBER	INSTALLATION	TERMS
Maxwell		4/18/2011			See Below

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
1	32 channel NVR, Intel I7, windows 7 64 bit, 6 GM RAM, 12 TB Hard Drive, DVD/RW, NVR software included	\$9,500.00	\$9,500.00
1	120 degree sector antenna 19 dB		
1	360 degree non penetrating mount		
2	5 GHz TDMA base Stations (150+Mbps real TCP/IP)		
1	Weather proof cabinet		
1	J pipe Mount		
1	65" DLP Monitor		
1	installation and accessories		
1	Lifetime technical support		
1	1 Year Warranty Parts and labor		

50% Deposit to schedule installation

DEPOSIT \$4,750.00

Balance due upon completion of installation

BALANCE \$4,750.00

(terms as stated above unless prior arrangements

TOTAL \$ 9,500.00

are made and agreed upon.)

If you have any questions about this quote please contact Keith Maxwell at (610)417-8039
All Installations include 1 Year Limited Warranty Extended Warranties are Available



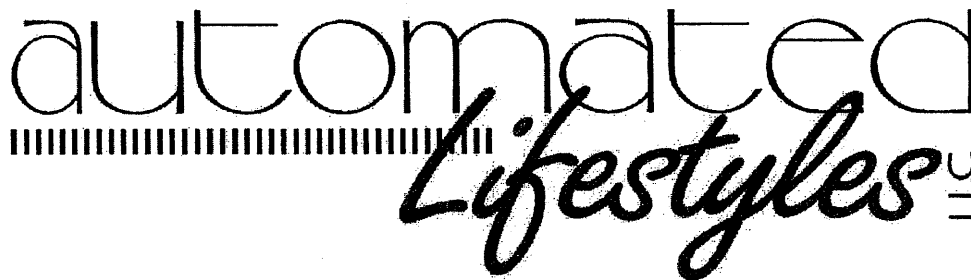
228 Windsor Way
Moscow, PA 18444
Licensed Contractor # PA011144

Office: (800) 570-7789
Mobile: (610) 462-4702
Email: Larry@Automated-Lifestyles.com

PROPOSAL

11030 R0

\$ 26,055.64
Bid
—



For the Supply of:

Video Surveillance System Base Station

For:

City of Hazleton



228 Windsor Way
Moscow, PA 18444
Licensed Contractor # PA011144

Office: (800) 570-7789
Mobile: (610) 462-4702
Email: Larry@Automated-Lifestyles.com

April 19, 2011

City of Hazleton
Attn: Mr. John R. Ackerman, PE, PG, BCEE, F.NSPE
Director of Public Works
40 N. Church St.
Hazleton, PA 18201

Dear Mr. Ackerman,

Thanks for sending us the bid package for the video surveillance system bid package. Having done the East End and Diamond Fire Stations, we again appreciate the opportunity to provide video surveillance solutions.

Our bid is in full compliance with your specification, including installation. A one year warranty is provided on parts and labor, and lifetime technical phone/email support is provided on the complete system.

We have the following clarifications please:

- For improved reliability, we are providing a Windows 7 PC which runs the NVR software (RAID 5) and a separate 12 terabyte network storage solution running Windows 2008 Server (also with a RAID configuration). This also allows expandable recording storage if needed.
- PC has an Intel Xeon 5520 Intel processor, comparable to the Intel I7, but is a preferred solution for the 12 GB RAM we recommend for this application.
- Optional equipment not specified is provided (e.g. rack on casters, UPS, and network switch) for a truly complete solution if you desire.

Focusing of the cameras is not included at this time (this proposal assumes the cameras are already installed). We will setup and train you on the surveillance software.

Thanks for the opportunity to submit this proposal. Please call my cell phone (610-462-4702) if you have any questions.

Warmest Regards,

Larry Supon
President and Electrical Engineer

PROPOSAL

11 030 R0
City of Hazleton
Attn: John R. Ackerman
40 North Church St.
Hazleton, PA 18201



Automated Lifestyles LLC
Salesperson: Larry Supon
228 Windsor Way
Moscow, PA 18444
Ph. 800-570-7789

Qty Description

Base Offering Per Bid



1

ISF Video Calibration

Video calibration ensures that your Monitor color is realistic and that the light levels match the environment in your office for superb viewing. Manufacturers know that in the showroom people tend to buy the brightest display, not necessarily the best. When you bring it to the workplace, it is often way out of calibration. Calibration enhances viewing pleasure, decreases energy and eye fatigue, and adds to the lifetime of the Monitor.



1

Samsung 65" LED Monitor

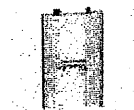
This Samsung LED monitor brings a visually stunning picture with blacker blacks and whiter whites. Stand is included.



1

120 Degree, 5 GHz, 19 dBi Sector Antenna

Supplied with rocket attachment hardware. Is specifically designed for usage with MIMO radio.



2

5 GHz TDMA Base Station

5 GHz High Power 2x2 MIMO TDMA Base Station has true carrier class network performance. Speed is 150 MBps. Range of 50 km outdoors. Includes Power Over Ethernet (POE) injector power supply. Operating range of -22 to +165 degrees F. Enclosure is outdoor UV stabilized plastic. Pole mounting kit is included.



1

Non-penetrating Roof Mount

Non-penetrating roof mount with 1-5/8" OD x 30" pipe. Includes rubber roof mat and cinder blocks.



1

Network DVR Recorder PC

This server PC has 64-bit Windows 7, 12 GB RAM, Intel Xeon Quad 4 processor, four USB ports, and DVD read/write optical drive. Has four 160 GB hard drives (320 GB of storage) and is configured for RAID 5, insuring a hot spare at all times. Firewall software is not included. Has Gigabit Ethernet port and mounts in 1 rack space.



1

12 Terabyte Network Storage Server

This Cisco 6-Bay Smart Storage centralizes and manages all your storage needs and more in a single affordable, high-performance solution. Runs Windows Server 2008 for maximum reliability and protection of recorded images. May be configured as various RAID levels for additional safeguarding of hard drive failures. Server license allows 5 simultaneous viewers (additional 5-pak licenses are available).



1

Video Surveillance Software

This software handles up to 32 network cameras. Provides high definition motion recording, live viewing, custom user settings and passwords, automatic email alarm notification, remote access, and remote alarm monitoring. Runs on a Windows 7 PC and is preloaded by Automated Lifestyles.

Subtotal for 'Base Offering Per Bid'

\$26,055.64

Option #1 UPS



1

Uninterruptible Power Supply

This APC 1500 VA UPS mounts in an AV rack and has six receptacles. Protects your critical equipment against power outages and damaging surges. Uses maintenance-free, sealed, lead acid battery (leakproof). Provides approximately 8 minutes of runtime at full load.

Subtotal for 'Option #1 UPS'

\$763.92

Option #2 Switch



1

Network Switch

High performance 16-port rack mountable Copper Gigabit Switch; automatically negotiates between 10Base-T, 100Base-TX and 1000Base-T network speeds, as well as half and full duplex modes.

Subtotal for 'Option #2 Switch'

\$287.96

Option #3 Rack to Protect Equipment



1

Equipment Rack on Casters

Configured model includes a 32" D cabinet with two sets of adjustable mounting rails, a mobile platform base, plexiglas front door, vented rear door and a laminate top in graphite grey. Convenient system also features removable knockout panels in the rear top and bottom for cord access. Overall height is 49.375".

Subtotal for 'Option #3 Rack to
House Equipment'

\$1,782.00



228 Windsor Way
Moscow, PA 18444
Licensed Contractor # PA011144

Office: (800) 570-7789
Mobile: (610) 462-4702
Email: Larry@Automated-Lifestyles.com

System Includes

- Design/engineering
- Setup/configuration/programming/testing
- Customer training/user manual

System Excludes

- 120 VAC Power Wiring

Sales Tax

- Tax Exempt for Local Government

Billing and Payment Terms

Our payment terms are as follows:

- 70% deposit prior to each phase to cover special order materials
- 30% due at completion of each phase

Payment not received within the grace period listed above is subject to 18% APR interest per month when past the due date.

Acceptance of Proposal

To accept this proposal, please initial each page, circle the phases you desire, sign below, and return one copy to our office with the initial payment percentage listed above.

Print Name

Signature

Date

This proposal may be withdrawn by us if not accepted within thirty (30) days. Should you decide to accept this proposal after thirty days, please contact us to verify our current price for the work offered. Thank you for the opportunity to bid on this project.

Terms and Conditions

Limited Warranty

Equipment warranties are in accordance with manufacturer's standard terms. No additional warranty is offered by Automated Lifestyles LLC. If, during the warranty period, any component fails to conform to the warranty specifications that component will be replaced or repaired by Automated Lifestyles LLC at no additional parts cost (labor service charges may apply). We guarantee all installation work to be free of defects for a period of one year from installation date. If service is required, we will be happy to provide you with excellent service for your system. Automated Lifestyles LLC regularly updates our product offerings. In our efforts to provide you with the very latest technology, we reserve the right to substitute the most up to date models available at the time of installation. This equipment shall remain the property of Automated Lifestyles LLC until all installation and equipment charges have been paid in full.

Limitation of Liability

The total liability of Automated Lifestyles (including its subcontractors and suppliers) for all claims, whether in contract, tort (including negligence and product liability), or otherwise, arising out of, connected with, or resulting from the manufacture, sale delivery, resale, repair, replacement, or use of any item of Equipment shall not exceed the price allocable to such item of Equipment. In no event shall Automated Lifestyles be liable for indirect, or special damages, including (without limitation) claims of customers for service interruptions or failure of supply, injuries to persons or equipment, and costs and expenses incurred in connection with labor, overhead, transportation, installation, or removal of equipment.

City of Hazleton

BID TABULATION

Page 1 of 2

Project Name: Video Surveillance System

Project No.: 2011-0301

Owner: City of Hazleton

No. 1

Contractor: Automated Lifestyles
228 Windsor Way
Moscoow, PA 18444
(800) 570-7789

Bid Amount:

\$ 26,055.64

Schedule:

N/A

Provided/Complete:	YES	NO
Addendums:	N/R	
Bid Proposal:	x	
Project Completion Date	N/R	
Bid Bond Amount	N/R	
Signature	x	
Corporate Seal	N/R	
Non-Collusion Affidavit	N/R	
EEO Certification	N/R	
Federal Eligibility Certification	N/R	
Section 3 Compliance	N/R	
Lobbying Certification	N/R	
MBE/WBE	N/R	

No. 2

Contractor: Northeast Remote Surveillance & Alarm
P.O. Box 62
Slatington, PA 18080
(888) 344-3846

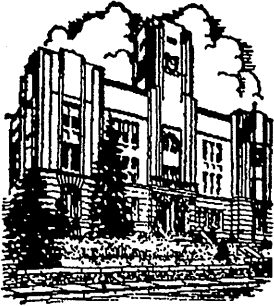
Bid Amount:

\$ 9,500.00

Schedule:

N/A

Provided/Complete:	YES	NO
Addendums:	N/R	
Bid Proposal:	x	
Project Completion Date	N/R	
Bid Bond Amount	N/R	
Signature	x	
Corporate Seal	N/R	
Non-Collusion Affidavit	N/R	
EEO Certification	N/R	
Federal Eligibility Certification	N/R	
Section 3 Compliance	N/R	
Lobbying Certification	N/R	
MBE/WBE	N/R	



4/21/2011

40 N. CHURCH STREET
HAZLETON, PA 18201

(717) 459-4915
FAX: 459-4992
TDD 1-800-654-5984

BID SUMMARY

Page 2 of 2

Project Name: Video Surveillance System
Project No.: 2011-0301
Owner: City of Hazleton

		Base Price
No. 1	Automated Lifestyles	\$ 26,055.64
No. 2	Northeast Remote Surveillance & Alarm	\$ 9,500.00
No. 3		
No. 4		
No. 5		
No. 6		

Recommendation:

The apparent low bidder is Northeast Remote Surveillance & Alarm.

Based on the above the City Engineer recommends the award of the contract for the Video Surveillance System to Northeast Remote Surveillance & Alarm

John R. Ackerman, P.E., P.G., BCEE, F.NSPE
Director of Public Works/City Engineer