



ZHEJIANG DAHUA TECHNOLOGY Co., LTD.

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November 13th, 2014

发送至 Email 地址:

By E-mail to:

hkozato@techpointinc.com

书面信函邮寄至以下地址:

By written letter to:

Techpoint, Inc.

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U.S.A

浙江大华技术股份有限公司
ZHEJIANG DAHUA TECHNOLOGY CO.,LTD.
地址(ADD): 杭州市滨江区滨安路1187号
1187 bin'an road, binjiang zone, Hangzhou
电话(TEL): 0571-87688888 28933188
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Matter: Warning Letter Concerning Infringement of Dahua Patents relates to HDCVI Coaxial-Cable HD Video Transmission Technology

Mr. Hiro Kozato,

浙江大华技术股份有限公司（‘大华’）是 **HDCVI** 同轴高清技术的首创者，拥有 10 余项与同轴高清核心技术相关的中国授权专利，并同步在全球其他主要目标市场进行了专利布局，另有超过 20 项中国专利申请等待获得授权。截至目前，多家厂商已经或正在积极的与大华商谈 **HDCVI** 同轴高清技术授权许可事宜，共同开拓和发展 **HDCVI** 同轴高清产品及解决方案市场。

Zhejiang Dahua Technology Co., Ltd (‘Dahua’) is the creator of **HDCVI** coaxial-cable HD video transmission technology, holding above ten patents and more than twenty patent applications in China, related to this technology. Simultaneously, **Dahua** also develops patent portfolio in other main target markets around the world. To date, multiple vendors have done or are promoting negotiation with **Dahua** about license issues of **HDCVI** coaxial-cable HD video transmission technology, as well as joint-development of **HDCVI** products and solutions.

大华尊重他人知识产权，也非常重视自有知识产权保护，对任何未经大华许可，制造、使用、销售、许诺销售、或进口大华专利产品或者依照大华专利方法直接获得的产品等实施 **HDCVI** 同轴高清技术相关专利的行为，大华将采取必要的法律行动，对侵权主体及其关联厂商予以坚决打击。

Dahua respects others’ intellectual property, and attaches great importance to protection of our own intellectual property. In case of exploitations of patents related to **HDCVI** coaxial-cable HD video transmission technology, that is, making, using, offering to sell, selling or importing patented products or the products directly obtained by patented process without **Dahua**’s authorization, we shall take necessary legal actions against the infringement.

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我们了解到，经由 HDcctv 联盟主席 Todd Rochoff 介绍，您已与大华建立联系，随后也曾多次与大华负责人会面，并表示，希望向大华支付许可费以获得 **HDCVI** 同轴高清技术授权。遗憾的是，时至今日，相关技术授权事宜并未获得实质性的推进。但近期我们注意到 Techpoint, INC('Techpoint')已开始在中国展出和销售同轴高清芯片产品，经我方核实，这些芯片侵犯了多项大华拥有的 **HDCVI** 同轴高清技术相关专利。

We learned that, with recommendation by Todd Rochoff, the president of HDcctv Alliance, you have established connection with **Dahua** and met with **Dahua's** representative for several times, during which, you expressed your expectation to acquiring license of **HDCVI** technology by paying licensee fee. Regrettably, it hasn't been substantively processed yet. Moreover, we take our notice recently, Techpoint, INC('Techpoint') has exhibited and sold coaxial-cable HD transmission chips in China, which have infringed several **Dahua's** patents related to **HDCVI** coaxial-cable HD video transmission technology.

谨籍此函件，郑重声明大华立场：

Hereby, we solemnly declare **Dahua's** statements:

Techpoint 公司应立即妥善处理相关侵权产品，同时，停止一切侵犯大华 **HDCVI** 同轴高清技术相关专利的行为；

Techpoint shall immediately and properly dispose related infringing products, meanwhile terminate any infringements of **HDCVI** coaxial-cable HD video transmission technology;

请 Techpoint 公司在收到本通知函件一周内，以书面答复的形式向我司做出解释说明；

Techpoint shall explain in written reply within one week from receiving this Warning Letter;

如逾期未收到 Techpoint 公司的正式的书面答复，我司将委托律师维护大华合法权利。

If no written reply has been received within the expiration, for the purpose of protecting **Dahua's** legal rights, we will appoint an attorney to protect the lawful rights and interests of

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Dahua.



THESE ARE SERIOUS MATTERS AND REQUIRE YOUR IMMEDIATE ATTENTION.

Sincerely,

Rayman PENG

2014.11.12

Legal Affaire Director

Legal Department

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